

ACCREDITED SELLER REPRESENTATIVE COURSE

MCE Credit: 12 hours

Hosted by Alamo Institute



Rhonda Hamilton,

ABR, ASR, GRI, C-CREC, CSA, LTG, PMN, New Home Specialist

Rhonda offers motivational seminars, provides educational and professional development training, brokerage consulting, and delivers keynote speeches for Rhonda Hamilton Learning Services. Her motto, "Reaching New Heights", says it all with regard to her dedication to excellence and intended outcome in the providing of real estate education. No matter what Rhonda does, whether it's training a handful of people, teaching a class, or speaking to a large group, she gives 110% to the effort. She wants people to feel that they have received more than their money's worth from her services. Her communication style is warm, interactive and energetic. She loves teaching, but loves learning as well, and believes that through the process of educating others, she will receive the greater educational benefits.

Since opening her real estate training business, she has been a featured speaker at the Texas Association of Realtors® State Convention, National Association of Realtors® National Convention, has written several books accredited for continuing education credit by Texas Real Estate

Commission, and has co-authored a book currently being published by the Texas Association of Realtors®. She also recently co-authored the rewrite of NAR's national course, Innovative Marketing Techniques.

What is the Accredited Seller Representative® Designation?

The ASR® designation is designed to help REALTORS® understand seller agency in today's market, including demands and expectations of today's seller. By focusing service directly on the seller, today's REALTOR® can contribute true value-added services to the seller by demonstrating and presenting professional services specifically geared to their needs such as effective property pricing, contract negotiating, developing and implementing an effective marketing plan, and effectively working with the buyer's agent. Don't miss this opportunity to learn more about this growing specialty in real estate!

To Receive the ASR Designation, you must:

- Successfully complete the course and pass the examination with a grade of 80%
- Present documented proof that you have been involved in a minimum of five (5) closed real estate transactions as a seller representative within a twenty-four (24) month time span, prior to, or following, the course. Plus three (3) letters of recommendations from sellers presented in the 5 transactions submitted.
- Be a member in good standing of the National Associations of Realtors®
- Use of the ASR® designation requires continued membership and licensing by the ASR® organization.

Accredited Seller Representative® Course #12-00-018-4771

Provided by Rhonda Hamilton Learning Services

TREC Provider # 0275

\$275 Tuition – Includes materials, exam, one year membership for those students qualifying for membership, and 12 hours of MCE credit.

Date, Time & Location –Wednesday & Thursday, April 4-5, 2007. 9:00 am – 4:30 pm
Alamo Institute 1802 NE Loop 410, Ste 200, San Antonio, TX 78217

For more Information - Call Alamo Institute 210-826-2699

No registration is accepted without payment. Enrollment form can be faxed to 210-826-9992 or mailed to 1802 NE Loop 410, Ste. 200, San Antonio, TX 78217

YOUR NAME _____ RE LICENSE # _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

PHONE # _____ E-MAIL _____

CHECK # _____ CREDIT CARD # _____ M/C VISA AMEX

EXPIRATION DATE _____ V# (3 DIGIT # ON BACK) _____

SIGNATURE _____ DATE _____

Make checks payable to Alamo Institute or fax this form with credit card information to 210-826-9992. For a refund, cancellation must be received prior to the first day of class. If materials have been printed, a cancellation fee of \$45 will be assessed.